

Message Text

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PAGE 01 SAN SA 02455 272310 Z

67

ACTION ARA-17

INFO OCT-01 ADP-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 L-03 IGA-02 RSR-01 /097 W

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R 272253 Z JUN 73

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 3137

UNCLAS SAN SALVADOR 2455

E. O. 11652 - N/ A

TAGS: EGEN, ES

SUBJECT: EL CERRON GRANDE DAM PROJECT

REF: STATE 12)609

DEPT PASS OPIC; ALSO FOR COMMERCE (OIM)

1. BIDS FOR CIVIL CONSTRUCTION SUBJECT PROJECT WERE OPENED JUNE 26 AT CEL COMISION EJECUTIVA DEL RIO LEMPA) HEADQUARTERS WITH FOUR GROUPS OF US CONTRACTORS (TEN US COMPANIES) SUBMITTING OFFERS. EIGHT OTHER FIRMS INCLUDING TWO BRASILIANS, ONE SWISS AND ONE MEXICAN DROPPED OUT AT LAST MINUTE.

2. BID OPENING WAS DELAYED ONE WEEK BECAUSE OF CHANGES IN SPECIFICATIONS OF WHICH THE MOST SIGNIFICANT WAS A 25 PERCENT INCREASE IN VOLUME FOR TVE EARTH AND ROCK DAM.

3. ING. FRANCISCO GRANADINO, CEL SUPERINTENDENT, INFORMED THE EMBASSY TODAY THAT BIDS IN COLONES (US\$ EQUALS C2.5) WERE AS FOLLOWS: MORRISON- KNUDSEN CO. INC., BOISE, IDAHP (NELLO L. TEER CO., DURHAM, NC) - C120 MILLIONS; HB ZACHARY CO., SAN ANTONIO TEXAS (BROWN & ROOT, INC., HOUSTON TEXAS) - C127 MILLIONS; J A JONES CONSTRUCTION CO., CHARLOTTE, NC (OMAN CONSTRUCTION CO., NASHVILLE, TENN.; FISHBACK & MORRE INTERNATIONA, DALLAS, TEBHS) - C143 MILLIONS; HARDAWAY UNCLASSIFIED

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PAGE 02 SAN SA 02455 272310 Z

CONTRACTING CO., COLUMBUS, GA. (WFIGHT, NCOLUMBUS, GA.; CODEL,
KENTUCKY; SIMAN, S. A. SAN SALVADOR) - C175 MILLIONS. HARZA
ENGINEERING, CHICAGO, ILL., CEL'S CONTRACTING REPRESENTATIVE,
HAD ESTIMATED C86 MILLIONS. CEL WILL NOW NEGOTIATE FOR ONE
WEEK OR SO WITH LOWEST BIDDER AND INFORM EMBASSY OF ITS
DECISION.

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4. IMMEDIATELY UPON RECEIPT OF REFTEL THE EHASSY SOUGHT FROM CEL
AND THE FOREIGN MINISTER AN AMENDMENT OF CEL'S CONTRACT TO
PROVIDE FOR INTERNATIONAL ARBITRATION OF DISPUTES, HAVING
BEEN TOLD IT RAISED CONSTITUTIONAL ISSUES AND, IN ANY CASE,
WAS IMPOSSIBLE TO ACCOMPLISH BEFORE THE JUNE 26 BID OPENING,
THE EMBASSY PURSUE THE MATTEGZG A NOTE TO THE FOREIGN MINISTER
JUNE 26.

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*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

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30 JUN 2005

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